

**Andrea – Myerscough College:** Beanstalk Business Support was influential in positioning Myerscough College to work with the Princes Countryside Fund to deliver the Farm for the Future Funding Programme in Lancashire. This programme is providing support to a minimum of 60 Lancashire farmers to better understand the policy changes that will affect the future of their farm businesses. Beanstalk offers a unique approach to employer engagement and an innovative approach to working with the wider community. They work with the right people to gain a deeper understanding of the project's need and this is why we are now engaging with Beanstalk to support the delivery of the Myerscough College Ag Net Zero Challenge and the formation of a new farmer network in Lancashire. Kerry has a great approach to project management which supported a tight deadline. It's good to work with a like-minded team.

**Liam – Work Experience:** I'm really grateful for paid work experience that will help me towards GCSE's and be given the opportunity to learn from everyone at Beanstalk.

**Af – StraightTalk.Live:** Beanstalk is an awesome company that joined our team to help with speaker outreach and engagement. They were so impressive, we asked Kerry (their Director) for some assistance crafting blog posts in order create content across all social media platforms!

**Prash - Optimum Building Services:** I've worked in construction all my life and I get all my new work through word of mouth – I think this means I must be good in the building game. The problem is that I am not the best at keeping up with my paperwork and tax returns - I didn't submit a tax return for 8 years! I was embarrassed to speak with an accountant, my work mates, and my family because they all thought I was doing OK. I couldn't sleep and I was worrying all the time. I was approached by Kerry to ask if she could do a market research interview for her new community interest company she was opening. Kerry was very approachable and genuinely cared about my business and I found myself telling her all about my difficulties.

Kerry was easy to talk to, she listened without judgement, and she explained that this can be easily sorted out. During that one phone call Kerry was able to put my mind at ease and I started looking towards the future again.

Beanstalk has been supporting me for the past 4 months and I haven't looked back. I still have some way to go before everything is in order, but Beanstalk has given me the courage to speak with HMRC and my accountant to work out a plan together, and we are making progress with my 8 years of receipts. I just don't know where I would be without Beanstalk Business Support – thank you!

**Pinal – The Trio Foundation:** We are really impressed with the team at Beanstalk and their readiness for leading our charity start-up process. They helped us secure community partnerships, identify charitable purpose, create a governing document - they do everything! Thank you so much- for your continued support and enthusiasm for this cause.

**Martin – Preston Vocational Centre:** Kerry has made a real difference in producing new KPIs and introducing new reporting procedures which has enabled PVC to provide important data which we haven't had in place before. She has also been inspirational in her approach to her work and her positivity rubs off on other people.

**Cameron – Masuyo Digital:** I have been working with Beanstalk for a while now. Kerry and the team are always enthusiastic about the services I offer, and this has helped me grow as an entrepreneur. I'm now part of the Beanstalk team, where we regularly collaborate on projects. Working together has really accelerated my professional development since it is an environment full of energetic people like myself who inspire one another every day. The team at Beanstalk show true dedication towards helping others succeed and our partnership will continue building our careers into something great (and we have fun along the way).

**Senior Management Team – Community Gateway Association:** Kerry consistently goes above and beyond to help her colleagues. She is always there to give a helping hand and can be counted on when needed. She has PVC at heart and will always ensure she gives her best in everything she does.

**Janine – Janine S White Writing:** When my old contract ended in a therapy-based organisation, I decided to take time off and retrain.

As a single mum to children with additional needs, I could not meet the expectations of full-time work. As I had been out of the workforce while studying, I was no longer a desired employee either and had been volunteering to gain experience.

Kerry had been watching my research and writing abilities and began to send me small jobs to do. Aware that I needed flexibility and patience, Kerry gradually built my confidence and encouraged me to try new projects. Each time, she gave me feedback in constructive ways, pushing me to believe in myself. Although I have started doing small tasks, Kerry has allowed me to be a part of the team, involving me in the company, and made me feel like a valuable team member.

As Beanstalk grows, Kerry is not leaving me behind, and we have been discussing me becoming a permanent member of staff towards the end of the year. I am very grateful to Kerry for trusting me with the Beanstalk name and giving me a chance, despite the lack of paid experience and difficulties at home.

If I could say one thing about Beanstalk - it gives people the opportunity to build on their skills and gain the confidence needed to create a better life and a hopeful future.

**Nages – Aston and Scott (UK) Ltd:** Thanks to Kerry and the team for the content and design of our new company profile. It's been a top-notch collaboration.